

## Horacio Carreño Karp



Horacio is a dedicated community advocate and Operations Director for the We Are Home Campaign. Immigrating from Mexico at the age of 4, Horacio grew up in rural Virginia, seeing and experiencing the hardships and oppressions many newcomers face in the United States. While in college, he worked at a coffee shop to help pay for school. One summer, while working at a poultry processing plant, he was injured and learned firsthand how companies attempt to take advantage of immigrants instead of taking responsibility. He used this opportunity to organize, create awareness, and educate the community about immigrants' civil rights. After college, he worked at Intuit as a customer support specialist and UI/UX team member for the mobile application development team and later moved to a DC non-profit where he learned and managed fundraising and operations administration.

Most recently, Horacio was the Foundation Relations Manager at Faith in Action. This multi-faith, multi-racial national community organizing network gives people of faith the tools that they need to fight for justice and work towards a more equitable society. Horacio believes in empowering his community, promoting civic and political participation of communities of color, and, most importantly, in creating long-term systemic changes that will give power back to those closest to the pain. His commitment to making a difference comes from his experience growing up in a working-class, immigrant household.

In his role, he managed the full portfolio of foundation relations (\$13.9MM), both owning and directing the daily operations of foundation relations functions and overseeing a personal portfolio of prospects and donors. He has raised money for work in economic justice policies, immigration and criminal justice reform, and civic engagement in this role. An expert in systems integrations, he oversaw internal fundraising databases and serves as a facilitator, trainer, and coach in fund development systems and foundation fundraising for new and existing federation partners. He worked closely with organizers across the network to help federations clearly articulate their fundraising goals, develop fundraising plans, and build the teams they need to make these plans a reality. Additionally, he was the program lead for organizational regrants, managing the coordination, execution, and disbursement of regrants to the network (2019: \$4.1MM, 2020: \$7.5MM).

Horacio graduated from the College of William & Mary with a Bachelor of Arts in Government and a minor in history. He is an active member of the LatinX Alumni of William & Mary, working towards growing leadership, engagement, and philanthropy in LatinX members of the William & Mary community. When he's not working, Horacio enjoys gardening, running, and biking longer distances than he should (100+miles).